NEOTEX S.A., a leading manufacturer in the fields of Liquid Waterproofing, Resinous Flooring, Energy Saving and Repairing solutions, is growing and is currently looking for an Export Area Manager to join our dynamic team.

**Export Area Manager**

**Main Responsibilities:**

* Build and maintain relationships with Export customers. Frequent travel to the headquarters of existing and potential export customers
* Participation in international exhibitions
* Support of the customer base in technical and commercial aspects, acting as a communication channel with Technical Support & Marketing Departments
* Targeting new export markets, preparing action plans and budgeting related activities
* Monitoring competition, conducting market research in the countries of responsibility

**Required Qualifications:**

* Bachelor’s degree in international business, Logistics, or a related field.
* Proven experience as an Export Area Manager or similar role, preferably in the building materials industry.
* Excellent negotiation and communication skills
* Team spirit, adaptability, methodical approach, flexibility, achievement-oriented, commitment to results.
* Advanced English language skills.

**The Company Offers:**

* Competitive salary package.
* Company Car
* Health Insurance Program
* Performance bonus
* Well-organized and friendly working environment.
* Training and development opportunities.